## **DISH Network Competitive Advantage**

| Provider/<br>Feature                       | DISH Network   | DirecTV   | Comcast  | Charter  |
|--|--|---|--|--|
| # of Channels                              | 100+/200+  | 155+/185+   | 145+   | 78+/98+  |
| Price (w/locals)                           | \$34.99/\$47.99*   | \$49.99/\$54.99*  | \$52.48*   | \$45.99/\$54.99*   |
| 100% Digital                               | YES  | YES   | NO   | NO   |
| DVR Service                                | \$5.98 (2 TVs!)  | \$5.99 (1 TV)   | \$11.95 (1 TV)   | \$14.99 (1 TV)   |
| High Definition                            | \$20 (Up to <b>31</b> Channels)  | \$9.99 (Up to <b>13</b> Channels)   | \$14.00<br>(up to 12 channels—includes HD receiver fee of \$7/mo)                                  | \$13.94<br>(up to <b>10</b> channels—includes<br>digital receiver fee of \$6.95) |
| Free Upgrade<br>to HD DVR                  | YES  | NO—\$199 after<br>\$100 mail-in rebate  | NO   | NO   |
| 2 TV Receivers                             | YES  | NO  | NO   | NO   |
| Add'l Receiver                             | \$5  | \$5   | \$3.10   | \$4.95   |
| International                              | YES—125 Channels<br>25 Languages   | YES—60 Channels<br>17 Languages   | YES-LIMITED  | YES-LIMITED  |
| New Customer<br>Promotions<br>Thru 5/31/07 | **Save \$100 on SD  **Save \$200 on HD  **3 months free of any premium movie Package | **Save \$120 on Choice<br>**Save \$190 on Plus<br>**3 months free HBO<br>or Cinemax | **Triple Play—Cable,<br>HSI, and Phone = \$99<br>for one year, then on-<br>going price of \$135.38 | **Save \$50 off regular<br>price services when you<br>subscribe for 3 months     |



<sup>\*</sup>Prices/programming reflect an average and may vary by market

The best channels at the lowest price. America's Top programming. It's about time.

## TiVO:

\$16.95 per month with 1-year commitment \$14.95 per month with 2-year commitment \$12.95 per month with 3-year commitment

<sup>\*\*</sup>Restrictions Apply—See websites for details